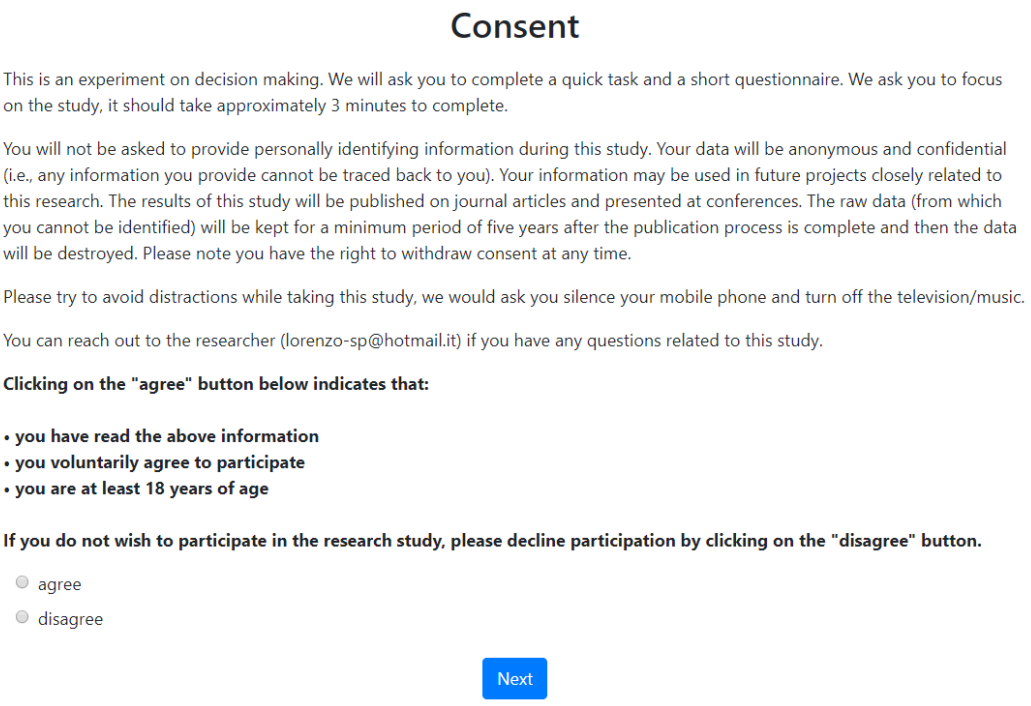
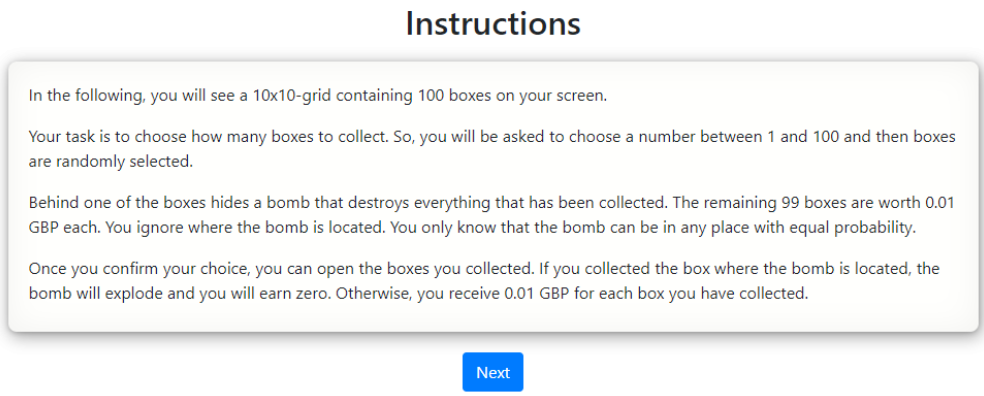
Supplementary Information for "Motivating Risky Choices Increases Risk Taking"

1 Instruction screenshots

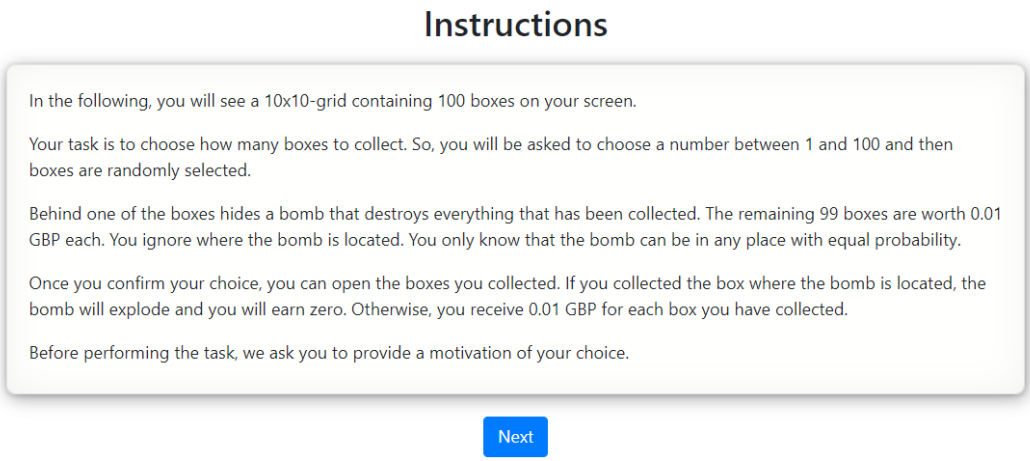
Screen 1



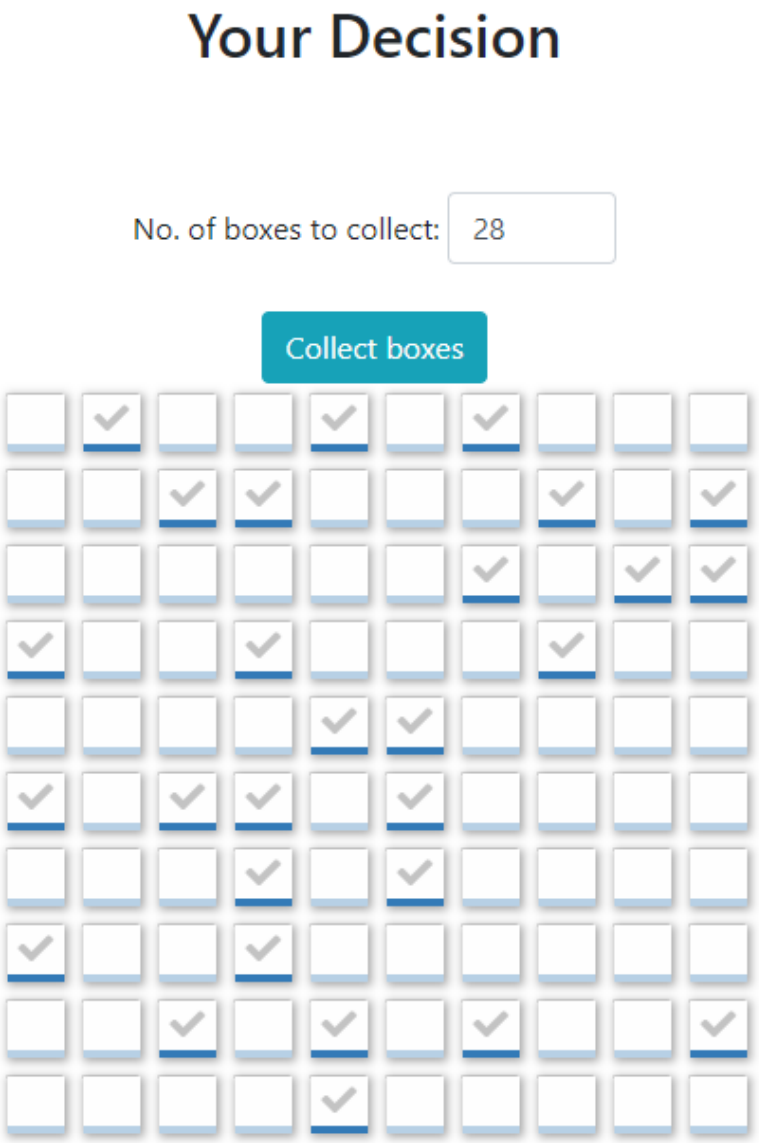
Screen 2 (Control group)



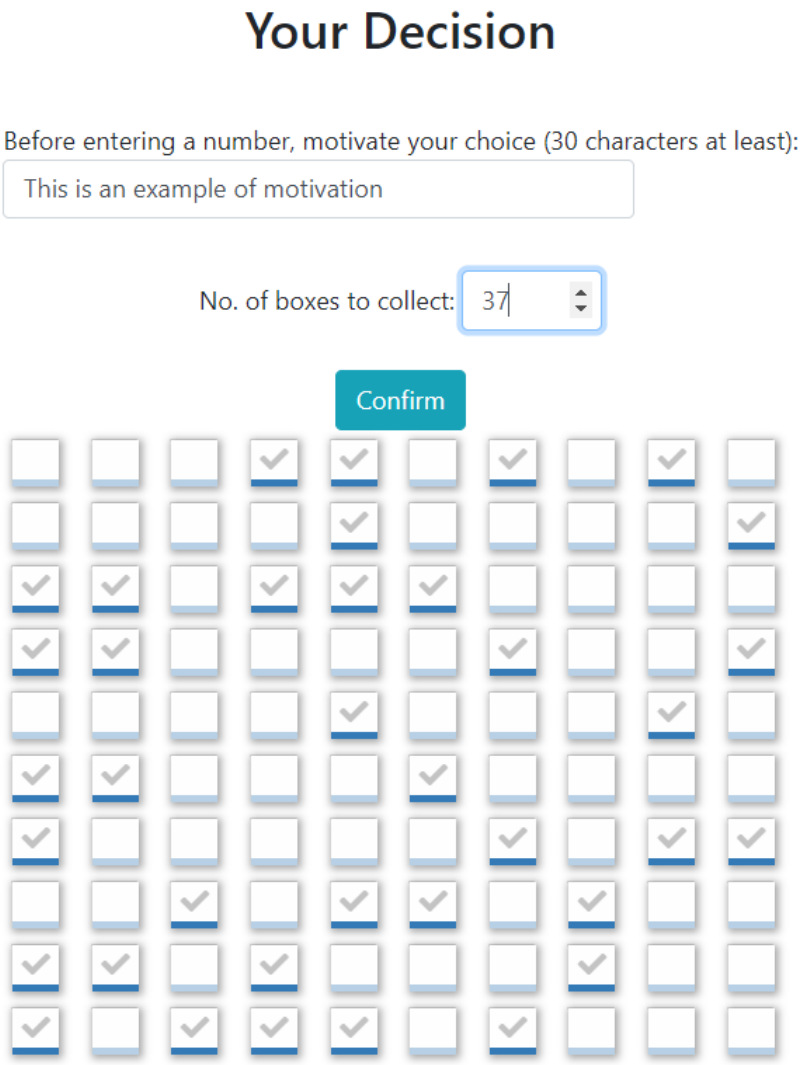
Screen 2 (Motivation treatment)



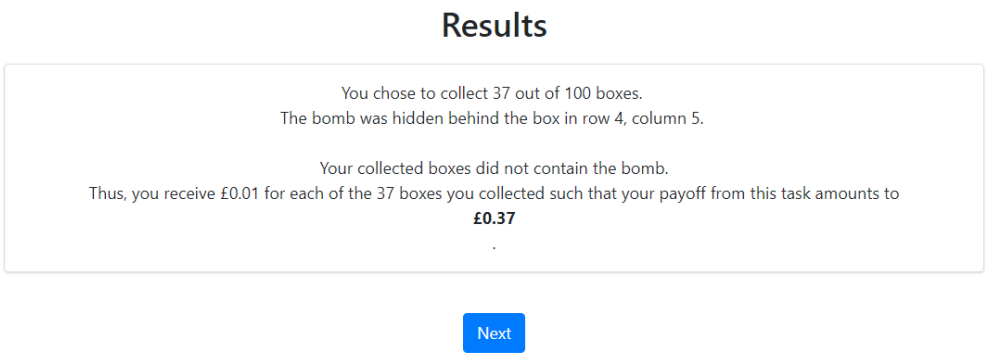
Screen 3 (Control group)



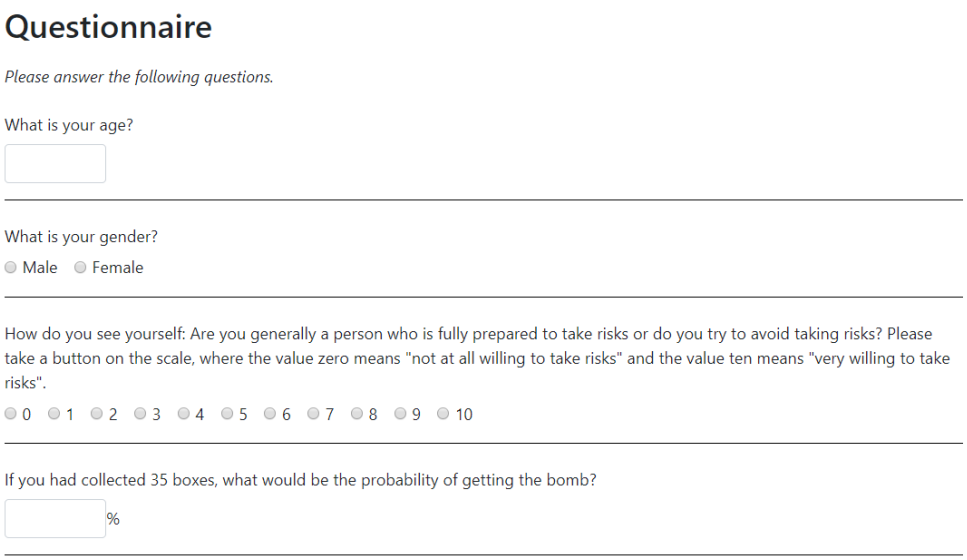
Screen 3 (Motivation treatment)



Screen 4



Screen 5



Screen 6

How well do the following statements describe your personality?

I see myself as someone who...

... is reserved:

○ Disagree strongly ○ Disagree a little ○ Neither agree nor disagree ○ Agree a little ○ Agree strongly

... is generally trusting:

○ Disagree strongly ○ Disagree a little ○ Neither agree nor disagree ○ Agree a little ○ Agree strongly

... tends to be lazy:

○ Disagree strongly ○ Disagree a little ○ Neither agree nor disagree ○ Agree a little ○ Agree strongly

... is relaxed, handles stress well:

○ Disagree strongly ○ Disagree a little ○ Neither agree nor disagree ○ Agree a little ○ Agree strongly

... has few artistic interests:

○ Disagree strongly ○ Disagree a little ○ Neither agree nor disagree ○ Agree a little ○ Agree strongly

... is outgoing, sociable:

○ Disagree strongly ○ Disagree a little ○ Neither agree nor disagree ○ Agree a little ○ Agree strongly

... tends to find fault with others:

○ Disagree strongly ○ Disagree a little ○ Neither agree nor disagree ○ Agree a little ○ Agree strongly

... does a thorough job:

○ Disagree strongly ○ Disagree a little ○ Neither agree nor disagree ○ Agree a little ○ Agree strongly

... gets nervous easily:

○ Disagree strongly ○ Disagree a little ○ Neither agree nor disagree ○ Agree a little ○ Agree strongly

... has an active imagination:

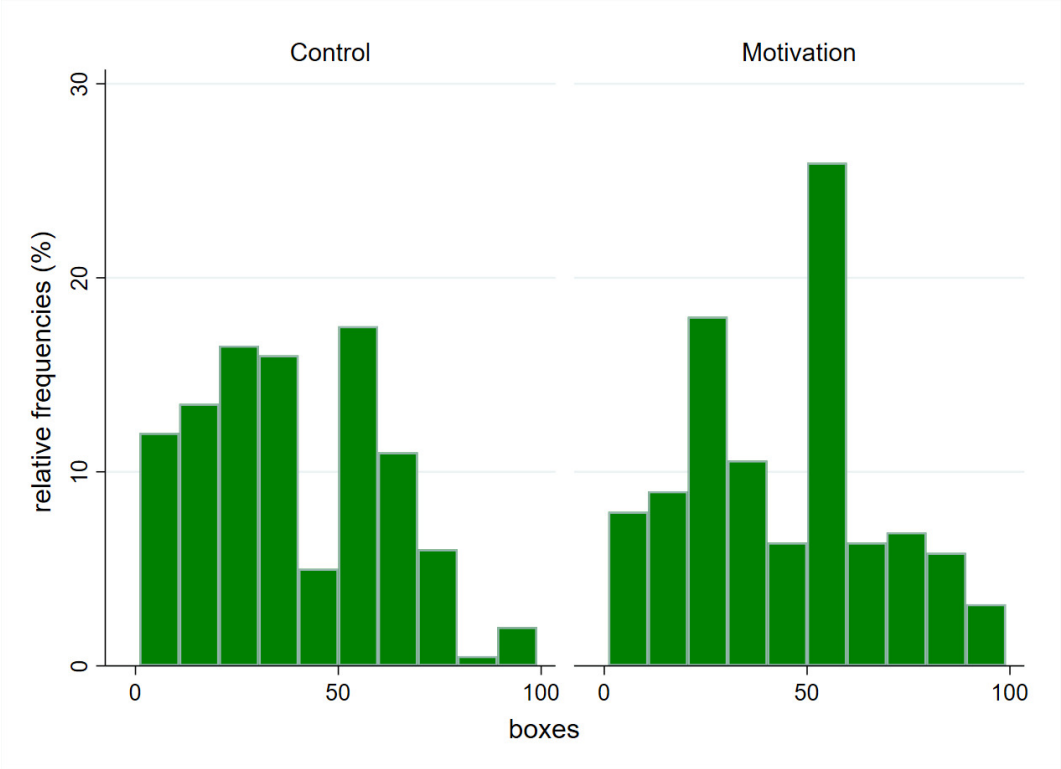
○ Disagree strongly ○ Disagree a little ○ Neither agree nor disagree ○ Agree a little ○ Agree strongly

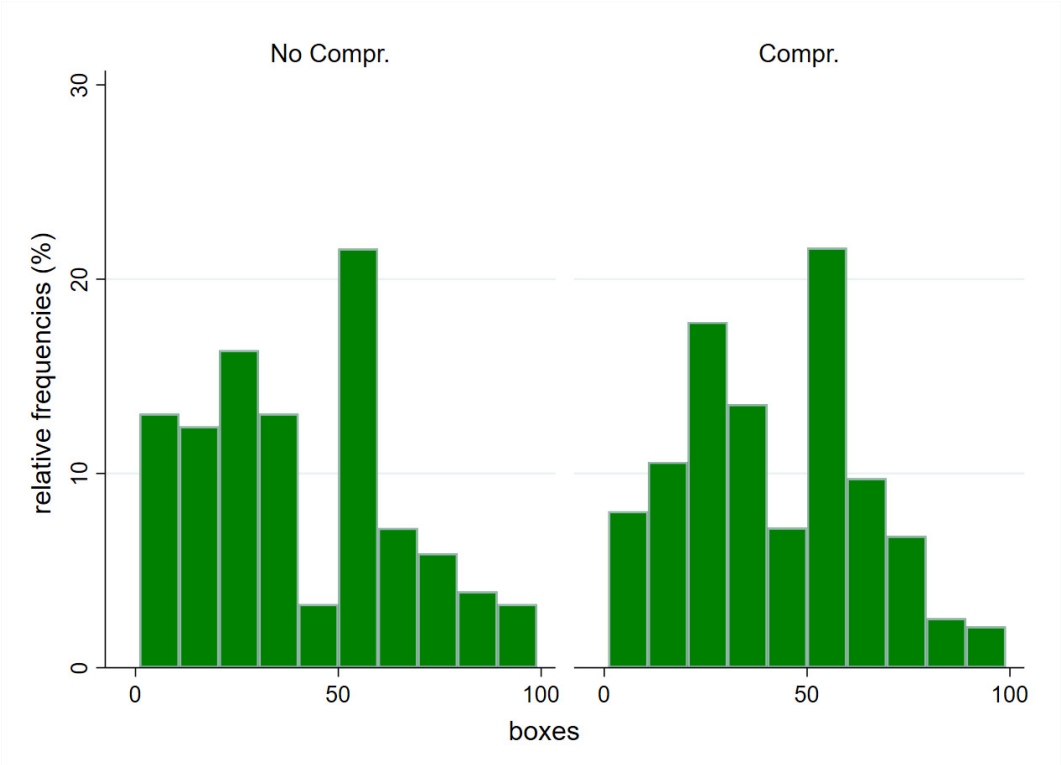
If you're reading this check "Agree a little":

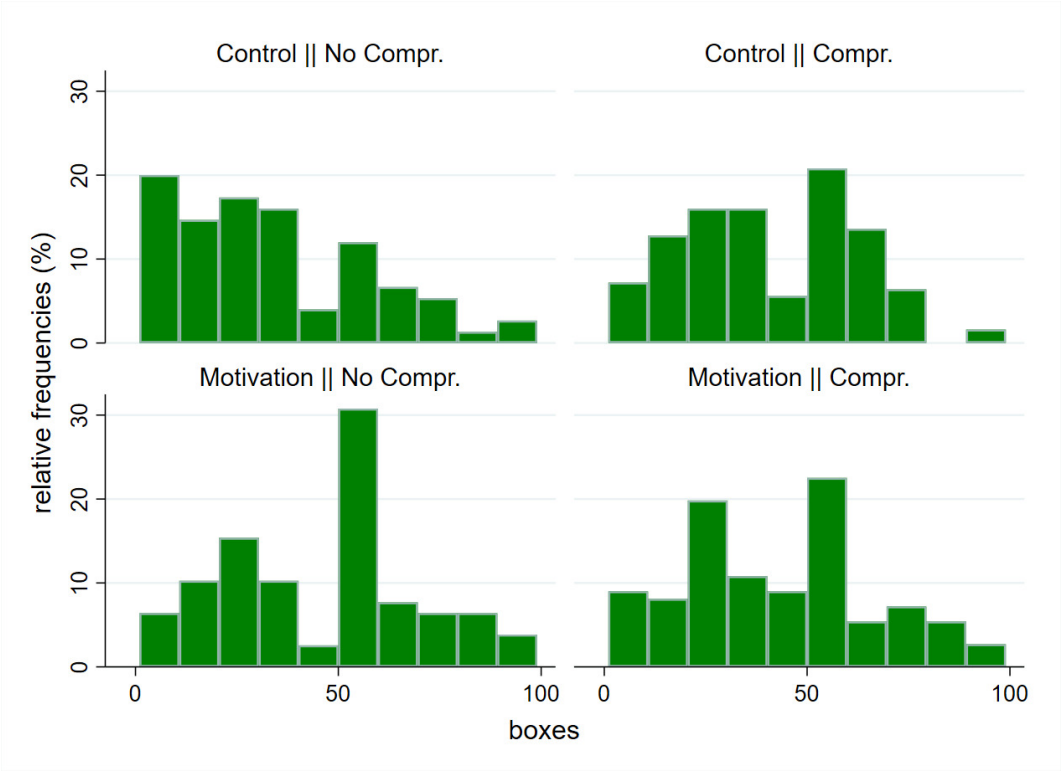
○ Disagree strongly ○ Disagree a little ○ Neither agree nor disagree ○ Agree a little ○ Agree strongly

Next

2 Relative frequencies






Control || No Compr.
Control || Compr.
Motivation || No Compr.
Motivation || Compr.
relative frequencies (%)
0
10
20
30
0
50
100
boxes