**Appendix: Example Scenario Scripts**

**Example Health Scenario**

Old woman and girl/adolescent standing in front of a well.

Setup: In a town nearby, many people have become **ill with Typhoid**. They have diarrhea, headache, high fevers, loss of appetite, and some have a flat, pink rash. Two people will give advice on how to deal with this outbreak in their community. Listen and decide who you agree with.

Speaker 1: This type of sickness has become very common in this village. For those who are unlucky enough to fall ill, I would advise them to drink water treated with roots of acacia nilotica so as to prevent the stomach ache and diarrhea. They can lower their temperature by steaming themselves with the steam from boiled neem tree leaves which has been the best medicine ever since our ancestors.

Speaker 2: I learned about the causes of disease from talking to a schoolteacher. Bacteria in our drinking water can cause Typhoid. Bacteria are tiny particles that are too small to see. To prevent it, I would advise that we should chlorinate our water. This will stop people catching the disease from the water.

**Example Non-Health Scenario**

An older man and a boy are sitting in front of their home.

Setup: An older man and a boy are discussing how to go about **starting a business** near their home. The family has always farmed, but the crops have done poorly this year and so they have decided to open a kiosk. The profits will help meet their basic needs.

Speaker 1: I have learned that one should have a business plan before starting up the business. Otherwise you will not know how much you need to sell in order to make a profit, and we could even end up in debt. We should consult with someone who studied business in college before starting up our business—this person can help us to develop such a plan. There is much to learn from how other people conduct business around the world and it takes an education to understand this. Our family has always been farmers, not business people, so we need guidance.

Speaker 2: There are people who go to university and learn about business plans. That may be good for their own purposes but they are not for our people. People in our village have been doing business for years and we have our own way of doing things. You can learn new ideas from a book, but these don’t take account of the way our people work. My advice is to learn how to run your business from someone experienced in the village.